

THE PETROL GROUP COMPANY PROFILE



Energy for life

All information refers to the year 2015.

Positive work energy is generated by more than **4,000** staff in seven countries.



Through our companies, we are present in **10** countries, and we are an increasingly important partner in SE Europe.



Net profit totalled **EUR 65.3** million in 2015, a substantial increase of **8%** over the year before.



In addition to the parent company, the Petrol Group is bound together by the energy of 20 subsidiaries, 4 jointly controlled entities and 3 associates. Together, we generate **EUR 3.8** billion in net sales revenue.

THE COMPANY AT A GLANCE

Energy is what binds us together. We are Slovenia's largest energy company, the biggest importer, number one in terms of revenue, and ranked as one of top trading companies in the country. In SE Europe, we are becoming an increasingly important energy partner, not only in petroleum sales, our core business, but also in gas supply, electricity generation and distribution, efficient energy consumption and strategic environmental projects.

Seller Agent

Name & Address of the Agent Seller according EMail correspondence.

Buyer Mandat:

1.Ams Co Int Inc PGI Petrol Group

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PGI Corporation consist of many Best/Credible Buyers. Sample for best/credible Buyer Annual Report [HERE](#).

PETROLEUM PRODUCTS

We are connecting different energies.

Trading in petroleum products is our main line of business, in which we are market leaders in Slovenia.

It provides us with stable revenue and reliable cash flows, making it possible for us to continue our growth and development.

The sales of petroleum products of the Petrol Group were up **6%** in 2015 compared to the previous year.



We are **Slovenia's** number **1** company in terms of the number of service stations (a 58-percent share).

At the end of 2015 the Petrol Group operated **487** service stations, of which 316 in Slovenia, 103 in Croatia, 39 in Bosnia and Herzegovina, 9 in Serbia, 9 in Montenegro and 11 in Kosovo.

50% of all petroleum products are sold in **Slovenia**.



Our service stations attract more than **240,000** customers a day.



Our sales of petroleum products total **3.0** million tons.

In addition to offering fuel and merchandise, service stations comprise: **132** car washes, **151** bars and, **7** Tip Stop quick service shops providing maintenance for freight and passenger vehicles.

Revenue from the sale of merchandise stands at more than **EUR 486** million.



Petrol Club is powered by more than **560,000** members.

MERCHANDISE SALES

Our merchandise sales, too, are filled with energy. Trading in consumer goods and services goes hand in hand with our main line of business.

Well-established product and service brands (such as Petrol Club, Hip-Hop and Tip-Stop) covering everything from car servicing, car washes and spare parts to food and coffee to go are a guarantee for the good energy of our customers.

GAS AND HEATING

We are connecting opportunities. We are successfully becoming a comprehensive provider of excellent energy. Through the construction and expansion of the natural gas and LPG supply network, we pursue our business vision even faster, providing gas to a number of households for heating or supplying it to power a growing number of passenger and commercial vehicles.

We manage energy and environmental infrastructure in **2 integrated economic zones** and ensure efficient energy consumption in industrial production.

Our **natural gas** sales stand at more than **120 million m³**.

We operate **30 gas supply concessions** in Slovenia.

In the SE European region, Petrol holds the leading position in the biomass market. Our Biomass Trade and Logistics Centre in Brežice, covering an area of **10,000 m²**, is the largest and **most modern biomass centre** in this part of Europe.

We operate **25 energy-efficient systems of district heating**.



Autogas can already be purchased at **185 service stations**. In 2015 we sold **19%** more autogas than the year before.

In 2015 we supplied **124.8 thousand MWh of heat** to Slovenia's homes or **51% more** than the year before.



The Petrol Group **supplies electricity** to customers in Slovenia, Croatia, Bosnia and Herzegovina, Serbia, Montenegro, Romania and in the Czech Republic.



The Petrol Group already has more than **47,000 electricity** customers.



We operate **37 publicly accessible electric vehicle charge points** in Slovenia.

ELECTRICITY

Great success is composed of numerous small goals. Their achievement depends on the energy invested in our work. With comprehensive energy supply as our goal, offering electricity comes as a natural addition to the existing range of energy products.

ENERGY AND ENVIRONMENTAL SOLUTIONS

We are connecting environmental care.

We are faithfully pursuing our commitment to protect and preserve the environment, providing a higher quality of life. We have been introducing environmentally friendlier services and solutions – ranging from state-of-the-art waste treatment plants and new technologies to recycling systems and safe waste disposal – for a number of years.

The energy-efficient solutions offered considerably improve the comfort of living, reduce fossil fuel dependence and contribute to a cleaner environment.



We founded the **Energy Solutions Centre** in Ljubljana and Zagreb to advise visitors on energy-efficient construction, sustainable mobility and efficient energy consumption together with other partners.



We employ more than **400** energy and environment experts.



We provide **energy efficiency** with guaranteed savings in buildings comprising, in total, more than **800,000** m².



We provide electricity savings and help reduce light pollution in **9** cities and towns.



We are Slovenia's **biggest producer of green electricity** from organic waste (two biogas plants: Ihan and Črnomelj, dehydration plants for sludge obtained from treatment plants).

- We are the **leading fuel supplier** in Slovenia: most well known and most often chosen (according to the survey The Power of Fuel Brands and Fuel Suppliers 2015).
- We are the first company trading in petroleum products, gas and other energy products in Slovenia that is positioned as a **sustainable and socially responsible company**.
- We received a number of **social responsibility awards**, including the awards of the International Association of Business Communicators, Gold Quill, the regional communication award EMerald and an awards of the Federation of European Business Communicators Associations (FEIEA).
- We have been proud holders of the **Family Friendly Enterprise** certificate since 2010.
- According to a survey conducted by Mojedelo.com, **we are one of the most respected employers** in Slovenia's trade sector.
- Petrol Energetika and Metal Ravne, a SIJ Group company, received the environmentally friendly service award at "Environment Meeting" organised by the Finance newspaper.



We ensure energy efficiency and reduce water losses in more than **40** district heating systems and drinking-water supply systems across the region.



We operate **4** concessions for the performance of the public economic service of **wastewater treatment and 2** for the management of an industrial waste treatment plant.



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